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PRICING OVERVIEW

BASE PROPOSAL PER SPECIFICATIONS 4-YEAR CONTRACT W/ 4-YEAR RENEWAL

Price for Base #1	per month: \$	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8
		19.45	20.03	20.63	21.25	21.89	22.55	23.22	23.92
and container size or amount <u>95-gallon</u>									
Price for additional waste container #2A	per month: \$	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8
		1.75	1.75	1.75	1.75	1.75	1.75	1.75	1.75
and container size or amount <u>95-gallon</u>									
Price for additional recycling container #2B	per month: \$	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8
		1.75	1.75	1.75	1.75	1.75	1.75	1.75	1.75
and container size or amount <u>65-gallon, if Trustees/Resident prefer 96-gallon cart for recycling – there is no price change</u>									
*See Note below									
Price for special large pickup items #3	per month: \$	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8
		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Price for Hand Service #4	per month: \$	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8
		21.45	22.03	22.63	23.25	23.89	24.55	25.22	25.92
and container size or amount <u>Plastic bags or metal cans not to exceed 40-gallons and cannot exceed 50 lbs.</u>									

*We are proposing weekly vs. monthly pick-up of large items (as defined by specifications to reduce costs to residents). Large items will be collected on the same day as trash and recycling. If a resident needs a special large item not on their weekly collection day – the rate will be \$25.00 per each large item (no Saturday or Sunday collections unless due to holiday schedule delay). This rate will remain flat for the 4-year base period and escalate to \$30.00 for the 4-options years. The definition provided in the bid specifications for large items will apply to the "special large item" pickups. We are also proposing EOW recycling vs. 2x/month for both the Base and Alternate proposals.

ALTERNATE PROPOSAL 5-YEAR CONTRACT W/3-YEAR RENEWAL (same terms and conditions as proposed in the Base Proposal)

Alternative Bid attached: (check one) Yes No This is a 5-year option with a 3-year option renewal based on mutual agreement by both parties.

Price for Base #1	per month: \$	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8
		18.97	19.54	20.13	20.73	21.35	21.99	22.65	23.33
and container size or amount <u>95-gallon</u>									
Price for additional waste container #2A	per month: \$	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8
		1.75	1.75	1.75	1.75	1.75	1.75	1.75	1.75
and container size or amount <u>95-gallon</u>									
Price for additional recycling container #2B	per month: \$	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8
		1.75	1.75	1.75	1.75	1.75	1.75	1.75	1.75
and container size or amount <u>65-gallon, if Trustees/Resident prefer 96-gallon cart for recycling – there is no price change</u>									
*See Note below									
Price for special large pickup items #3	per month: \$	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8
		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Price for Hand Service #4	per month: \$	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8
		20.97	21.54	22.13	22.73	23.35	23.99	24.65	25.33
Plastic bags or metal cans not to exceed 40-gallons and cannot exceed 50 lbs.									

*Base Bid and Alternate Bid: We are proposing weekly vs. monthly pick-up of large items (as defined by specifications to reduce costs to residents). Large items will be collected on the same day as trash and recycling. If a resident needs a special large item not on their weekly collection day – the rate will be \$25.00 per each large item (no Saturday or Sunday collections unless due to holiday schedule delay). For this 5-year Alternate, the \$25.00 rate/item will remain flat for the 5-year period and escalate to \$30.00 for the 3-options years. The definition provided in the bid specifications for large items will apply to the "special large item" pickups. We are also proposing EOW recycling vs. 2x/month for both the Base and Alternate proposals.